

# STUART LARSEN

YACHT BROKER

## YACHT SALES

Since 2015

**29**  
YACHTS  
S O L D

**8 months**  
AVERAGE SALE TIME

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CUMULATIVE LOA

**1,373m**  
4,500'

AVERAGE LOA

**49m**  
160'

CUMULATIVE VALUE

**\$672,000,000**

AVERAGE  
ASKING PRICE

**\$25,000,000**

**40 m | 130'** Industry average LOA for the same period

**\$10,000,000** Industry average asking price for the same period

## CURRENT LISTINGS

**12**

YACHTS  
FOR SALE

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CUMULATIVE LOA

**577m**  
1892'

AVERAGE LOA

**48m**  
157'

CUMULATIVE  
ASKING PRICE

**\$453,370,000**

AVERAGE  
ASKING PRICE

**\$37,000,000**



## ABOUT STUART

*"One of the most trusted names in the global yachting industry"*

**38** YEARS IN  
BROKERAGE  
WITH FRASER

**70%** REPEAT  
BUSINESS

**OVER  
300** YACHTS  
SOLD

**26** COUNTRIES WHERE  
STUART DOES  
BUSINESS

*"Stuart's global perspective of the markets and his legal background have been invaluable in structuring some of the most complex brokerage yacht and new build sales."*

**FRASER**  
ESTABLISHED in 1947

**30**  
NETWORK OF BROKERS  
WORLDWIDE

**20**  
NETWORK OF OFFICES  
WORLDWIDE

Fraser Yachts is ranked the top brokerage house with 212 sales since 2013 representing 17% of the entire brokerage sector's market capitalization. With sales since 2015, Stuart represents 18% of total company sales.

The Superyacht Annual Report 2018

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FRASER YACHTS